

INSIDE

Colorado Springs

A Trusted Guide to
Colorado Springs &
Our Relocation Services

Presented by The Marquez Group

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WELCOME TO

YOUR NEXT MOVE, MADE SIMPLE

IN COLORADO
SPRINGS, CO

Much like a family,
our Relocation Services Division is built on relationships, communication, and connection. Our team is honored and prepared to support you in your unique adventure of moving to Colorado Springs & surrounding areas.



hello!

I'M VANESSA

RELOCATION SPECIALIST + REALTOR + TEAM LEADER



With years of experience and a truly white-glove service approach, my team and I are here to welcome you home to the one-of-a-kind beauty and style that is Colorado Springs and surrounding areas.

Whether you're hiking one of the 230 hiking trails, enjoying a cup of coffee with a breathtaking view of the mountains or shopping at the Promenade Shops of Briargate, there's a reason why 20+ million travelers flock to Colorado Springs annually — and why thousands more move here every single year.

If you're dreaming of living this lifestyle, then we are ready and waiting to bring you home and help you make our favorite city yours, too.

hello!

I'M RICKY

RELOCATION SPECIALIST + REALTOR + COMBAT VETERAN

One of the most reputable boutique real estate teams in the Colorado Springs area, The Marquez Group was built on the bedrock of *excellent, kindhearted* client experiences.

Our combined experience spans a decade and every agent on our team was not only selected for their professionalism, but for being fellow Colorado Springs-loving residents who *live and breathe local real estate* and our vibrant, diverse community.



WELCOME TO COLORADO SPRINGS:
In this Guide, we are proud to educate and empower you with the details on what matters most about living in the area. We've packed a little bit of everything in here.

At the same time, we are equally proud to showcase our exceptional level of care and ability as an expert real estate support for your relocation needs. Wishing you success and safe travels on your journey "Home"!

The Marquez Group

BY THE NUMBERS

OUR MARKET SHARE

22

MILLION DOLLARS SOLD LAST YEAR

315

HOMES SOLD SINCE 2015

9

CONSECUTIVE YEARS IN BUSINESS



OUR DIFFERENCE

MOVING YOU IS OUR SPECIALTY

ONE

COMPASSIONATE Service Approach

You couldn't be in better hands: This upcoming real estate journey may be the most significant of your life, coupled with the added complexity of an out-of-state move. We don't take the details lightly, and believe in staying *attentive, kind and people-first* in everything.



TWO

ALL-IN-ONE Relocation Support

Go ahead, ditch the overwhelm: With our unique market insights, passion for behind-the-scenes planning, and deep desire to listen and learn from our clients, we know how to develop *a customized relocation plan* that serves you at every level.

THREE

TRUE EXPERTISE On a Local Level

We're the complete package: We bring not only invaluable local market knowledge of both MLS and privately-listed Colorado Springs homes to the table, but relationships with a tightly-knit network of fellow real estate professionals and high-quality vendors as well.

EXCEPTIONAL SUPPORT FOR A SMOOTH TRANSITION

OUR SPECIAL SERVICES

Advisory and Consulting Services

We provide our clients with an in depth consultation that will allow us to get a better idea of what you're looking for and how we can best serve you. We want to know your goals, how you envision your lifestyle and anything that may help us help you find the right area and home.

Mortgage Services

We are connected with several local lenders who we will connect you with based on your needs and personality. We have vetted them extensively and anyone we recommend knows the importance of taking care of our clients.

Storage and Short Term Rentals

Based on the area you choose we have a list of Storage facilities and Short Term rentals we can provide you to make your move easier.

Market Analysis

We will educate you on current market conditions and come up with a strategy that will put you in an advantageous position. We want our clients to be educated and prepared for any market conditions.

Area Orientation Tours

We have an extensive library of videos and tours of different areas that we can share with you to help you narrow down your ideal location.

In Depth Home Videos

If you're not able to come out to tour Homes in person, don't worry. We have sent 100's of in depth videos to clients and we try to capture things that photos don't. Bad smell, loud area, deferred maintenance? We look for everything. We will also walk through builder models and floor plans for you.



“Vanessa & Ricky made our move from to Colorado Springs ABSOLUTELY SEAMLESS.”



“Vanessa was with us every step and made the process smooth and uneventful. Numerous times during the design phase she stopped us from making mistakes with sage advice.”

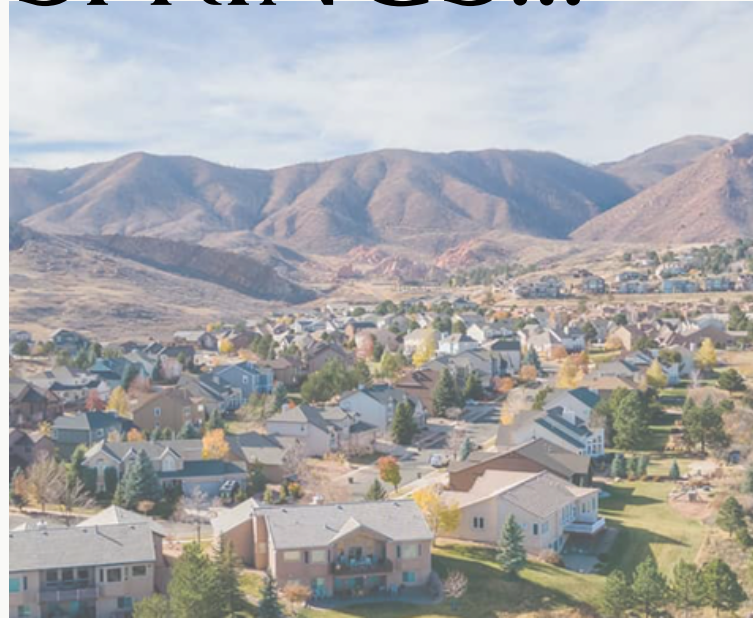
*- The Brown
Family*

ALL THE DETAILS



Your Guide To
LIVING
IN
COLORADO
SPRINGS

WELCOME TO COLORADO SPRINGS...



WHERE
metro meets
mountain AND
sunshine
meets four
seasons.



THIS IS COLORADO SPRINGS: IF YOU'RE LOOKING TO RELOCATE YOUR LIFESTYLE TO COLORADO, THEN WE'RE EXCITED TO PRESENT WHY WE CONSIDER COLORADO SPRINGS ONE OF THE BEST PLACES TO CALL HOME.

With more than 300 days of sunshine a year, a growing job market, and both rural and cosmopolitan lifestyles, Colorado Springs offers an array of irresistible selling points. The small-town feel and bevy of independent businesses are a departure from the typical bustling, big-city chaos — and that's just one of the many reasons we know you'll love it here.



DIVERSE NEIGHBORHOODS

Whether you're looking for a home nestled among the trees on a piece of land or you're wanting to be emersed in a master planned community that features mountain views, neighborhood concerts and walking trails, Colorado Springs has a lot to offer.



BEAUTIFUL WEATHER

Being located in the central part of Colorado, we experience a semi-arid climate. We have all four seasons here, sometimes all in one day. Summers are mostly warm with average high temperatures ranging from the 70s to low 80s, while winters can be cold with average lows in the 20s and 30s Fahrenheit. Snowfall is common in the winter months and often lasts until May although we do see quite a bit of the sun with 300 days of sunshine. In the winter we can experience snow storms while the summers can bring hail storms. Spring and fall are transitional seasons with milder temperatures.

BOOMING JOB MARKET

Colorado Springs has a diverse job scene with hotspots in aerospace and defense, tech, healthcare, and tourism. The city's got major players like Lockheed Martin and a growing tech industry. Healthcare is big too, with various hospitals and clinics. We are also very heavy in military presence. There are five military bases that help our economy and provide a lot of veteran career opportunities. Thanks to its cool attractions, tourism and hospitality also bring in jobs. Education plays a role with UCCS and the Air Force Academy. Highest paying gigs? Think aerospace, tech, and specialized healthcare jobs, but check the latest stats for the nitty-gritty details!



TOP-NOTCH EDUCATION

Colorado Springs offers diverse educational options and is known for exceptional education. The most notable school districts are Academy District 20 and Lewis Palmer District 38. Academy District 20 is recognized for its high-performing schools and innovative programs. Lewis Palmer District 38, situated to the north of Colorado Springs, is renowned for its commitment to academic excellence and a range of extracurricular activities. Both districts are known for providing students with quality education, dedicated staff, and a supportive learning environment. Families in these areas benefit from access to reputable public schools with a focus on student success and development.



ICONIC ATTRACTIONS

Colorado Springs is a blend of adventure and serenity, boasting attractions like the stunning Garden of the Gods and the inspiring United States Air Force Academy. Nature enthusiasts can explore Pikes Peak, and the Cheyenne Mountain Zoo offers a unique wildlife encounter. Whether it's the historic Old Colorado City or scenic drives through the Rockies, the city's charm beckons both locals and visitors to relax and enjoy its diverse attractions.

INDULGE IN COLORADO SPRINGS

TASTES JUST LIKE HOME



Colorado Springs restaurant scene is growing and while we can't quite keep up with the big metros, we are on our way.

From casual to fine dining, our city offers an elaborate menu of choices for every taste: from wood-grilled meats to inventive ethnic dishes, gourmet twists on classic American fare to artful farm-to-table dishes bursting with seasonal flavor, there is something here for every taste.

STEAKHOUSE

The Steakhouse at Flying Horse

1880 Weiskopf Point #100,
Colorado Springs, CO 80921

Pepper Tree Restaurant

888 W Moreno Ave,
Colorado Springs, CO 80905
Reservations Required

Prime 25

Steak, Fish, Cocktails

1605 S. Tejon St.
Colorado Springs, CO 80905

AMERICAN

The Rabbit Hole

101 N Tejon St, Colorado Springs, CO 80903

Late-night New American haunt crafting creative bites & cocktails in a sleek, subterranean space.

Colorado Mountain Brewery

1110 Interquest Pkwy, Colorado Springs, CO 80921

Casual spot teaming craft beers with burgers, sandwiches & other classic pub fare.

Ted's Montana Grill

1685 Briargate Pkwy, Colorado Springs, CO 80920

Old West-style steakhouse chain known for its burgers & chops made from bison.



ITALIAN

La Bella Vita

Acclaimed venue for upscale Italian fare.

4475 Northpark Dr, Colorado Springs, CO 80907

Paravicini's

2802 W Colorado Ave, Colorado Springs, CO 80904

Rustic trattoria with a lively atmosphere doling out classic Italian dishes with homemade sauces.

Ristorante Del Lago

1 Lake Ave, Colorado Springs, CO 80906

Renovated eatery within the Broadmoor Resort offers classic Italian cuisine amid a luxe atmosphere.

INTERNATIONAL

Shuga's

702 S Cascade Ave, Colorado Springs, CO 80903

Eclectic globally inspired eats plus creative cocktails
& coffee served in a slick, retro-feel room.

Dos Santos

70 E Moreno Ave, Colorado Springs, CO 80903

Innovative Mexican fare, beer & craft cocktails
served in industrial, wood-accented digs.

Ambli Global

5278 N Nevada Ave #160, Colorado Springs, CO 80918

Contemporary restaurant offering global dishes, tasting
menus & wine pairings, plus happy hours.

EXPLORE IN COLORADO SPRINGS

A VIBRANT CULTURE



With more than 500k people now calling the Colorado Springs area home, you'll never be at a loss for a daily adventure...

...whether it's exploring iconic landmarks, kayaking monument lake, hiking through the mountains, or enjoying the local art, food and shopping scene.

MUSEUMS



Colorado Springs is home to fascinating museums that bring history and culture to life, making it a must-visit for museum enthusiasts.

U.S. OLYMPIC & PARALYMPIC MUSEUM

Colorado Springs Pioneers Museum

Western Museum of Mining & Industry

THEATERS

Colorado Springs offers a vibrant performing arts scene with diverse theatrical productions that captivate audiences throughout the year.

Pikes Peak Performing Arts Center

Fine Arts Center at Colorado College

Ent Center for the Arts



FESTIVALS

Colorado Springs bursts with lively festivals, from colorful hot air balloons to historic celebrations at Territory Days.

Colorado Springs Labor Day Liftoff

Territory Days

Carnival Day in Manitou Springs



LANDMARKS

Colorado Springs offers a diverse blend of natural wonders and architectural beauty.

Pikes Peak

Garden of the Gods

Glen Eyrie Castle

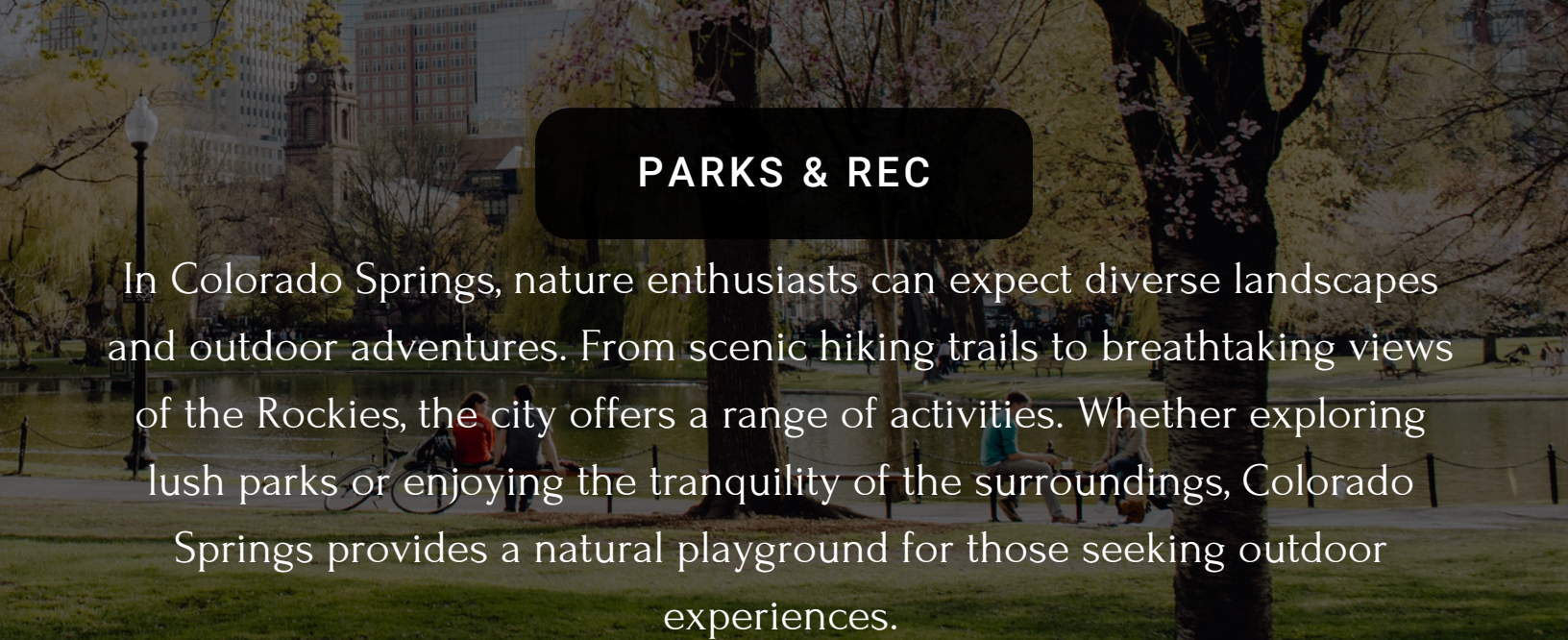




RELAX IN COLORADO SPRINGS

A CITY BUILT FOR PLAY

Living in a lively metropolitan area that embraces the outdoors, Colorado Springs locals often lead an active, nature-loving lifestyle, enjoying everything from popular watersports to cycling, and soaking up ample vitamin D.



PARKS & REC

In Colorado Springs, nature enthusiasts can expect diverse landscapes and outdoor adventures. From scenic hiking trails to breathtaking views of the Rockies, the city offers a range of activities. Whether exploring lush parks or enjoying the tranquility of the surroundings, Colorado Springs provides a natural playground for those seeking outdoor experiences.

Bear Creek Regional Park

Features trails, sports facilities, and a dog park, providing a variety of outdoor activities.

Red Rock Canyon Open Space

Offers diverse trails for hiking, biking, and rock climbing, with striking views.

Santa Fe Regional Trail

A multi-use trail for hiking, biking, and horseback riding, connecting Monument to Palmer Lake.

Fox Run Regional Park

A serene park with trails, playgrounds, and picnic areas, perfect for family outings.

Garden of the Gods

A stunning natural park with iconic red rock formations and scenic trails.

John Venezia Park

Family-friendly park with playgrounds, pavillions, walking trails, and sports facilities,

HIKING . BIKING WATER

Colorado Springs invites water enthusiasts to embrace a variety of activities, from paddleboarding on Prospect Lake to exhilarating whitewater rafting in the Arkansas River. Whether fishing in mountain streams or enjoying lakeside tranquility, the city offers diverse water experiences.

Palmer Lake (Monument)

A lake surrounded by trails, suitable for fishing and enjoying the peaceful ambiance.

Arkansas River (Pueblo)

Known for whitewater rafting adventures, the Arkansas River provides an exciting outdoor experience.

Rampart Reservoir

Mountain lake surrounded by pine forests. Ideal for fishing, kayaking and hiking.

Pueblo Reservoir

A reservoir offering various water activities such as boating, fishing, and swimming.

Quail Lake

A popular spot for water activities, including kayaking and paddleboarding.

Santa Fe Regional Trail (Monument)

While primarily a trail, it follows Monument Creek, providing a scenic route for walking, running, or biking.



HIKING & BIKING

A major appeal of Colorado Springs is its access to the outdoors and a variety of great trails. Amid the skyscrapers of downtown and urban development of the city, many beautiful natural spots encourage time in the fresh air and wide open, sunny spaces.

Garden of the Gods Loop

A scenic trail offering stunning views of red rock formations.

Fox Run Regional Park

A pleasant trail offering a mix of open spaces and wooded areas in Fox Run Regional Park.

Falcon Trail

Circumnavigating the U.S. Air Force Academy, Falcon Trail is a multi-use trail suitable for both hiking and mountain biking.

The Manitou Incline

A challenging hike up an old railway bed with a steep incline with panoramic views.

Red Rock Canyon Open Space

Diverse trails for mountain biking amidst striking red rock formations, canyons, and meadows.

Rampart Reservoir Trails

Surrounding Rampart Reservoir, these trails offer a mix of terrain suitable for mountain biking.

GOLFING

Colorado Springs offers a diverse golf scene with courses catering to all skill levels. With stunning mountain views as a backdrop, golfers can enjoy a variety of options, including championship courses and historic public courses. The high altitude of Colorado Springs may affect ball flight, requiring players to adjust their game accordingly.

The Broadmoor

A world-renowned resort with three championship courses offering challenging play with stunning views.

Pine Creek Golf Club

A public golf course known for its well-maintained fairways and challenging layout, with scenic views of Pikes Peak.

The Club at Flying Horse

This private golf club features an 18-hole championship course designed by Tom Weiskopf. The premiere golfing experience features stunning views of the Front Range.

Patty Jewett Golf Course

Established in 1898, it is one of the oldest public golf courses in the United States, featuring 27 holes and a historic clubhouse.

King's Deer

Located in Monument, King's Deer offers a picturesque 18-hole golf course surrounded by pine trees and rolling hills.

Eisenhower Golf Club at the US AFA

This golf course offers two distinctive courses. Known for its challenging play and scenic views, it provides a unique golfing experience.



SHOPPING

From mainstream shopping to specialty boutiques, Colorado Springs can make even the most discerning shopper feel right at home. There is no shortage of venues from which to enjoy endless hours of browsing for apparel, art, home decor and more.

The Promenade Shops at Briargate

This outdoor shopping center features a mix of well-known brands, specialty shops, and dining options, creating a vibrant shopping experience.

First & Main Town Center

A bustling shopping and entertainment complex in East Colorado Springs, featuring a mix of stores, restaurants, and entertainment options.

InterQuest Marketplace

A retail and entertainment complex offering shopping, dining, and entertainment options, providing a dynamic shopping experience.

Scheels

Caters to sports enthusiasts with a variety of gear but also features a Ferris wheel and food options for a lively shopping experience in North Colorado Springs.

Outlets at Castle Rock

A 45 min drive North you'll find a prime destination discounted shopping from well-known brands. There are also a variety of restaurants nearby.

Manitou Springs

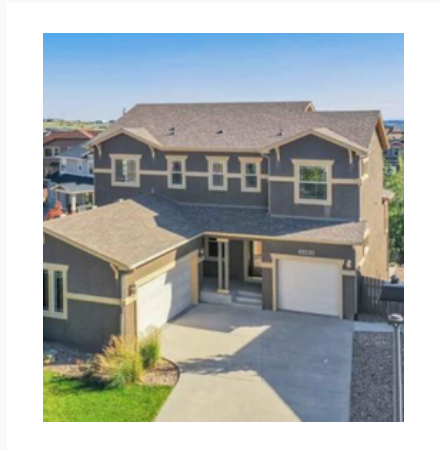
Offers a charming shopping experience with unique boutiques, art galleries, and eclectic shops nestled in the picturesque mountain setting.

TOP FIVE
NEIGHBORHOODS
RIGHTS
IN THE
SPRINGS

OUR 4 FAVORITE
COLORADO SPRINGS
NEIGHBORHOODS

ONE

North COLORADO SPRINGS



North Colorado Springs offers diverse housing options. The neighborhoods feature a mix of traditional and modern styles, providing residents with choices that suit various preferences. Known for a family-friendly atmosphere and proximity to outdoor spaces, this area provides scenic views of the Rocky Mountains. With well-maintained streets, easy access to parks and trails, and a range of amenities including schools and shopping centers, North Colorado Springs is an attractive blend of urban conveniences and natural beauty.

**MEDIAN LIST
PRICE....\$515K**

**LOWEST LIST
PRICE....\$380k**

**HIGHEST LIST
PRICE...\$1.2 Million**



*in a few
words...*

DIVERSE OPTIONS

PICTURESQUE

CONVENIENT



Cordera & Wolf Ranch

TWO

Wolf Ranch and Cordera are located in the Northeast part of town and the two neighborhoods transition into each other. They both feature parks, award winning schools, trails, and community facilities, creating a family-friendly environment with convenient access to schools and amenities. They both feature a mix of housing options, including single-family homes and townhomes. Cordera is a bit newer and 5 mins closer to nearby shopping centers and dining options. Both neighborhoods are part of Academy School District 20, providing educational excellence.



MEDIAN LIST PRICE....\$624k

LOWEST LIST PRICE....\$390k

**HIGHEST LIST PRICE
1.1 Million**



in a few words...

AMENITIES

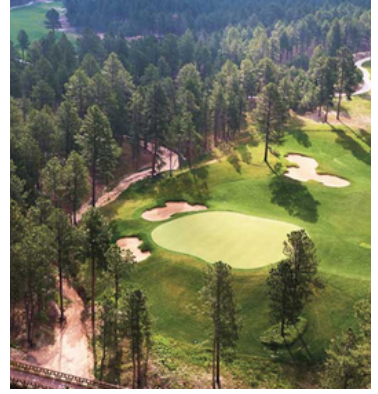
COMMUNITY FOCUSED

NEW & MODERN

THREE

FLYING HORSE

Flying Horse in Colorado Springs epitomizes luxury living, featuring an upscale, golf-centric community against scenic landscapes. With a prestigious golf course, luxurious country club, and refined amenities, it offers an elegant residential experience. The commitment to excellence and community focus makes Flying Horse a symbol of elevated living in the region.



MEDIAN LIST
PRICE....\$600k

LOWEST LIST
PRICE....\$391K

HIGHEST LIST
PRICE....\$4.2 MILLION

*in a few
words...*

LUXURY AMENITIES

UPSCALE

SUPERIOR LOCATION



THE FARM

This community is ideally located off of Voyager Parkway and Ridgeline Drive in northern Colorado Springs, close to shopping, dining, and District 20 schools. This haven of natural beauty was transformed into a special neighborhood where families can enjoy a happy and wholesome lifestyle rooted in authentic traditions and enduring values. A place where life is lived abundantly.

**MEDIAN LIST
PRICE....\$700K**

**LOWEST LIST
PRICE....\$480K**

**HIGHEST LIST
PRICE....\$1.2 MILLION**



*in a few
words...*

GATHERING PLACE

GREAT OUTDOORS

ENERGETIC VIBES

COLORADO SPRINGS

EDUCATION

Colorado Springs's steady and continual growth has an impact on education, boasting strong reputations for both academic and extracurricular programs. With score of national accolades and robust community support, Colorado Springs is a win-win proposition for education.

TOP RATED SCHOOL DISTRICTS:

Academy District 20

Lewis Palmer District 38

Falcon District 49

Cheyenn Mountain District 12

Colordo Springs District 11

WHAT YOU NEED TO KNOW ABOUT CHOICE ENROLLMENT

In Colorado Springs & Monument your kids will attend the school that your home address is zoned for. However, if a parent or guardian wants to enroll their child outside their neighborhood school, they can fill out a choice application on a district's website. Students can choice enroll into a school within or outside of their zoned district. Classroom capacity is typically the biggest obstacle to an applicant's acceptance.

PRIVATE SCHOOLS & CHARTER SCHOOLS

CHARTER SCHOOLS in Colorado Springs are public schools that operate independently, often with a specific educational focus or philosophy.

PRIVATE SCHOOLS in Colorado Springs are educational institutions that operate independently of the public school system and are funded through tuition, donations, and sometimes endowments. These schools may vary in terms of their educational philosophies, religious affiliations, and curriculum offerings.

COLLEGES AND UNIVERSITIES

University of Colorado Colorado Springs (UCCS)
(719) 255-8227 | uccs.edu

Colorado College
(719) 389-6000 | coloradocollege.edu

Pikes Peak State College
719-502-2000 | pikespeak.edu

Colorado Springs

HEALTHCARE

Colorado Springs's healthcare landscape offers a well-equipped variety of facilities and numerous levels of specialized support – whether for preventative, emergency, short-term, long-term, or therapeutic care.

HOSPITALS

ST. FRANCIS HOSPITAL

6001 E Woodmen Rd, Colorado Springs, CO 80923

UCHealth Memorial Hospital North

4050 Briargate Pkwy, Colorado Springs, CO 80920

Children's Hospital Colorado

4090 Briargate Pkwy, Colorado Springs, CO 80920

Common Spirit St. Francis Hospital

10860 New Allegiance Drive Colorado Springs, CO 80921

UCHealth Memorial Hospital Central

1400 E Boulder St, Colorado Springs, CO 80909

PEDIATRICIAN

MOUNTAIN VIEW MEDICAL GROUP
6071 E Woodmen Rd Ste 105 • (719) 597-8704

IRON HORSE PEDIATRICS
402 N. Tejon Street, Colorado Springs, CO 80903

MILESTONE PEDIATRICS - Concierge Pediatrician
Dr. Carson 719-245-4726
Dr. Sperando 719-249-7666

URGENT CARE

ALLIANCE URGENT CARE & FAMILY PRACTICE
9320 Grand Cordera Pkwy Suite 100, Colorado Springs, CO 80924

UC HEALTH URGENT CARE - VOYAGER PKWY
13445 Voyager Pkwy, Colorado Springs, CO 80921

COMPLETE CARE COLORADO SPRINGS
8115 Voyager Pkwy, Colorado Springs, CO 80920

THE CHEAT SHEET

IMPORTANT PHONE NUMBERS AND WEBSITES

We know you're busy, so to make both your moving and "settling in" process a little smoother, go ahead and swipe our quick reference list of Colorado Springs's most important local phone numbers and websites.



719-520-6240

Vehicle Registration, DMV

1-800-244-5613

Fishing/Hunting License

Voter Registration Site

Click on link above

Crime Map

Click on link above

Sex offender search

Click on link above

Colorado Springs Event Calendar

Click on link above

Moving to COS YouTube

Click on link above

Visit Colorado Springs Site

Click on link above

Our Reviews

Click on link above

NEED MORE INSIGHT?

FAQs



What is the cost of living in Colorado Springs?

The cost of living is 5% higher than the national average. Colorado Springs's housing expenses are 10% higher than the national average and the utility prices are 4% higher than the national average. Transportation expenses like bus fares and gas prices are 1% higher than the national average. Our grocery prices are 1% lower than the national average. Healthcare in Colorado Springs is 3% higher than the national average.

What is the weather like?

Colorado Springs has this cool semi-arid climate with four seasons. Summers are pretty warm, hitting the 80s, and winters are mild, usually ranging from the 30s to 50s with some occasional snow and blizzards. Spring and fall are awesome for outdoor stuff with nice temperatures. Oh, and there's a ton of sunshine year-round, but be ready for quick weather changes, especially those surprise afternoon thunderstorms in the summer. It's a mix of everything!

How is the traffic?

Traffic in Colorado Springs is generally not too bad. It's not like those big city jams, but you might hit some congestion during rush hours. The city has a good road system, and getting around is usually pretty smooth. Just plan your commute around peak times, and you'll navigate it just fine. Road conditions are not the best.

We have a lot of pot holes.

Is the city car-centric or more walkable?

Colorado Springs leans more towards being car-centric, though you'll find walkable areas, especially in downtown and some neighborhoods. Having a car is convenient due to the city's layout and expansive geography. A lot of master planned communities are designed around trails and walking but you can't get to a ton of retail from most homes.

What is the job market like?

Colorado Springs offers a resilient job market with a diverse economic landscape. The presence of military installations, including the U.S. Air Force Academy and Fort Carson, significantly influences employment opportunities. Growing sectors like technology, healthcare, and tourism contribute to the city's overall economic vitality. With a mix of industries and a backdrop of natural beauty, Colorado Springs continues to attract professionals and businesses alike, creating a dynamic job market.

A STEP-BY-STEP TO

BUYING IN COLORADO SPRINGS

HOW WE MAKE IT HAPPEN

Creating a life in a new location is about much more than packing boxes, finding another home and installing fresh furniture. The move can be stressful — which is why, from first steps to closing table, we offer a seamless client experience with value at every stage.

One

GET PRE-APPROVED



Convinced a home purchase is in the near future? Your initial step should be to speak with a qualified lender about how much you can afford to spend. This one step will save you considerable time by allowing you to preview homes you can confidently afford, rather than pursuing properties outside of your determined price range. Also, pre-approval status puts you in a better position over another bidder who is not pre-approved. If you don't already have a lender you trust, don't worry – we can help you out there.

Two

FIND YOUR HOME MATCH



Before we hop into the home search, I like to advise my clients to create a "Needs" list and a "Wants" list. This will help us to really focus on the things that are most important in your future home. Needs are the non-negotiable.

Where are the nearest schools and shopping centers? What kind of businesses are nearby? What is the quality of school systems in the area? Questions like these, and others, are necessary as you begin your home search with the “big picture” of your preferred environment. It's important to ensure you are looking in an area that will give you the lifestyle you are seeking.

Three

MAKE AN OFFER



So you think you've found "the one" and you're ready to put in an offer—one that will be simply irresistible to sellers.

We will talk about making an offer that truly stands out, discuss market conditions with you and ensure that you have all the resources and information you need to make a good offer. We have several tried and tested recommendations for our buyers.

For a copy of our full Buyer Guide, reach out to us!

MORE THAN JUST A MOVE

What Makes The RELOCATION PROCESS Different?

While every real estate journey is unique, a move across state lines poses its own layers of nuance and complexity. As relocation specialists, we are here to help you feel supported and focused on what matters to your move — identifying your pain points as transferees while providing the smartest, most cost-effective solutions from start to finish.

Our partnership begins with a personal conference call to go over a customized transition plan in detail. From initial communications to the final days of unpacking, we understand the art of coordination and careful forethought.

Our relocation-specific services range from helping you sell your current home to curating the right local contractors to meet your renovation needs. Throughout the process, we not only provide you with unparalleled service, but give you access to our other relocation-specific services, including;

Realtor referrals in your area to help you sell your home;

Deep-dive market analysis to provide personalized recommendations on where to buy/invest in Colorado Springs;

Ongoing local events to your email;

An extensive vendor referral network.

Veteran and First Responder networking resources and opportunities



AS YOUR RELOCATION TEAM,

WE WILL:

Understand Your Needs

The foundation of a successful relocation experience lies in understanding your unique needs and goals. We take time at the outset to listen and pinpoint your priorities, such as proximity to schools, transportation or specific amenities. With this clarity from you at the forefront, we can tailor your search to find properties that most align with your preferences and budget.

Provide Local Knowledge

Our relocation clients rely heavily on our expertise as local professionals, and for them, we go above and beyond in providing as many comprehensive details as possible. Our personal consults, neighborhood maps and other online resources will help you familiarize yourself with the local market, schools, healthcare facilities, recreational options and other relevant community features.

Anticipate Challenges

Relocating involves more than just finding a new home; it encompasses a range of logistical challenges. As your Relocation Services team, we provide invaluable assistance by connecting you with reliable moving companies, storage facilities and other essential providers. We can also offer guidance on utility transfers, obtaining permits and understanding local regulations.

Create a Custom Timeline

Relocation can be overwhelming, particularly for our clients juggling various work tasks and deadlines. To alleviate stress and help you stay organized, we create your custom relocation timeline. We break down the process into manageable steps, setting realistic goals for each stage. This timeline can include activities such as property searches, home inspections, packing and moving dates.



Our valued relocation clients are privy to our exclusive community network of vendors to help support their big move.

From trusted contractors to accountants, reliable home stagers to designers, our private roster of local professionals is at your disposal as our client – before, during, *and* after your transition.

We are the team with the established concierge connections to produce results, while providing the highest level of customer service and attention to detail.

As our client you are granted access to our network of experts such as:

MOVERS

CONTRACTORS

LANDSCAPERS

DESIGNERS

CLOSING FIRMS

...and more

OUR CONCIERGE PARTNERS



“They took a stressful scenario and MADE OUR MOVE JUST EFFORTLESS.”



Vanessa & Ricky worked with us from overseas with opposite time zones. They did thorough video walk throughs on so many houses until we found the right fit. They are honest and upfront when they would see a concern. They made moving to a new state as seamless as possible.

-Koger Family



THERE HAS
NEVER BEEN

A BETTER TIME

TO LIVE THE DREAM, COLORADO-STYLE

And while anyone can show you around town, only the right kind of team can bring you home. If you're ready to locate your lifestyle to Colorado Springs, then welcome...we've been waiting for you.

THE NEXT MOVE IS YOURS

While this Guide is just the beginning of all there is to know about Colorado Springs, we hope the information has inspired you to think bigger about what your move can be —

a smooth journey home to a robust, colorful city that full of adventure.

Whether you are a young family or an empty-nester, moving for work or for a vibrant change of scenery, Colorado Springs offers something for every kind of lifestyle.

As excited as you may be with your relocation decision, we know it's still a challenge to settle into a new community.



That's why connecting with the right, individualized resources is key. We pride ourselves in being not only trusted real estate experts for our relocation clients, but their personal city concierge. Our boutique approach means we appreciate the dynamics of every moving piece and understand what it takes to acclimate to life in a new city.

Thank you for this opportunity to connect with you. Around here, we believe that uplifting others is the key to success in all areas. With us at your back, you can look forward to the assurance of goals met, understood and celebrated.

Should you have any further questions, or are ready to move forward in your real estate journey? Please feel free to reach out to us. We are honored to be considered as your support system in this process, and look forward to chatting with you soon.



*Cheers!
- Vanessa*

**VANESSA MARQUEZ
REALTOR + TEAM LEADER
THE MARQUEZ GROUP**

**BROKERED BY CO-RE
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ESTD THE 2015
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